

CONTENT

Introduction

History

Location & Coverage

Our Culture & Team

Our Services

Our Clients

Our Commitments

Our Advantages

Customer Comments

Introduction

Relocation Experts in Hangzhou, Chengdu Wuhan Nanjing and other tier-2 & tier-3 cities

248 inbound relocation files in 2017 and 2000+ families served in past years

Trusted cooperation with over 50 MNCs

Preferred DSP and good cooperation with over 10 relocation companies in Shanghai and

Beijing

10+ cities covered in China in the past 5 years

Good/excellent customer satisfaction



COMPANY HISTORY TIMELINES

2010

Nanjing



2012

Hangzhou



2016

Hefei Wuhan 2017

Shenyang



2011

DSP Vender For Shanghai RMCs 2011

Changsha



2013

Chengdu Start Customization Service For MNCs



2016

Initiate Immigration Services For MNCS 2018

New Locations





We helped 248 inbound relocation files in 2017 and served 2000+ expats over the past years covering in total of 10+ cities in China. 4 offices - in Chengdu, Hangzhou, Wuhan and Hefei.

Dedicated to expats relocation not only to this four cities, but also to the satellite cities (within 3 hours of commuting from our offices) of our offices.

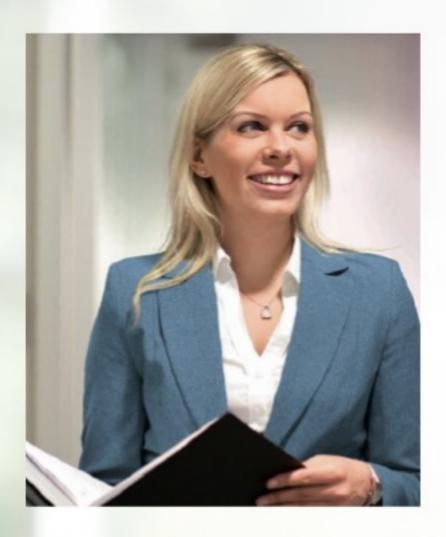




History

Founded in 2014 Clydesdale Destination Service is a vibrant company specializing in providing destination services for expatriates of MNCs operating in China. We targets to the tier-2 cities of China and have always adhered to a "customer first" principle, providing services to our clients with honesty, integrity and vigor.

Over the years, we have extended our services to the cities (Tier 2 and Tier 3) upon the clients' need, and set up offices in Wuhan, Hefei and Chengdu.



Culture

Customer Oriented

We highly require our staff to deliver excellent services to clients, making sure the service they receive is best of the best that we can offer.

Human Oriented

Through high demands towards self, the staff is in a condition of continuous improvements of their own abilities which emphasize that we believe human is the most important fortune.

Integrity, Passion for Excellence, Responsibility



A Strong Service Provider continuing to evolve.

Organizational Structure



CDS EQUNDER

We NEVER stop making efforts to provide the best services to clients.

- "...very trustful service, don't give up until customer is satisfied..."
- "...very helpful and professional in negotiation's with the owners...continues to be of great assistance after we have moved in...his English ability, manner and professionalism makes moving a much less stressful experience."
- "...friendly, perfect, negotiator, positive, attitude, great service..."
- "...Professional, kind, respectful, helpful..."
- "... really effective support...thanks to his determination and his attitude we smoothly enter in our "big" apartment without any big problem..."
- "... a specialist in relocation..."

*See more service reviews at Clydesdale.cn



Issac Zhu
Founder of CDS



Receivers

of our Services

HR

- DSP Services
- Contract Management
- Payment Management
- Tenancy Management
- Immigration Service & Management
- On-site Admin Support
- Relocation Management System
- Benchmark & Market Overview
- Real Time Report

Assignee

- Airport Pick up
- Temporary Accomodation Booking
- Immigration Service
- Area Orientation
- School Search
- Home Finding
- Settle-in Service
- Follow up Service during Lease Term
- Departure Service

- We assign account management team by choosing the most experienced consultant and account manager
- Acquainted with the housing policies
- Use amicable terms to protect interest of our client and avoid potential losses
- Establish a service KPI together with HR
- Implement Corporate Guarantee Letter and Deposit Off set to replace security deposit
- Stipulate Service Scope, Process & Procedure
- Provide Onsite Support if necessary
- CDS Relocation Management System
- 1. Input all assignee information into the system (Lease agreement & Visa information)
- 2. Upload all contracts and documents
- 3. After sales tracking and reminder notifications for overdue issues
- 4. Lease and immigration renewal notification
- 5. Payment management overview
- Deposit refund tracking



How do we help you manage assignments?

Home Search Services



1 Pre-move Preparation
Questionnaire
Initial roperty proposal
Destination Introduction

4 Home Search
Provide property proposals
Provide map with location indication
Tour of residential areas
Tour of facilities
Provide reliable market rental information
Explain the local practice of leasing
Explain tips on Home Searching
Negotiate with landlord for lowest
achievable rent

2 Airport Pick-up & Hotel Booking International School Guide Taxi Book City map Arrange temporary accommodation





3 Orientation Service
City tour
Shopping & entertainment
Facilities introduction
International hospitals & clinics visits
International schools & kindergarten visits
Assist in school registration,
including advice on availability



Home Search Services

5 Lease Negotiation Prepare Offer Letter Negotiate with landlord Sign contract



- 7 Pre-checking & Property hand-over
 Assist with furniture rental
 Supervise with unfinished work
 Pre-check-in the day before the start
 of the lease
 Move-in Welcome Letter
 Pre-check-in support & Check-in Report
 Ensure landlords legal compliance
 Pre-move-in
 Inventory & condition inspections handover
- 8 Settle-in Services
 Introduce domestic help company
 How to pay Utility Fees
 (water, electricity, gas & telephone)
 Required registration & bank account opening
 Mobile phone / SIM card purchase
 Introduce useful apps in China



6 Payment Support
Advance payment of deposit & first month rent 10 Lease Renewal
Collect rental invoices every month
Prepare debit note every month

Negretists the base



- Ongoing Tenancy Management Act as point of contact and liaison for all expatriates housing maintenance issues Courtesy call-up 7 days after move-in Satisfaction survey within 1 month after move-in Bi-monthly check-up calls & follow up
- Reminding expatriates & HR upcoming lease renewals three-months in advance Negotiate the best terms possible Confirm the expatriates requested list of maintenance work to be done on the property Finalize renewal lease documentation
- Issuing the relevant notice to the landlord for termination two months in advance
 Liaising with the expatriates and contractors if appropriate on pre-inspection of properties
 Termination of utilities and telephone lines at the appropriate time if required
 Assist with check-out handover with expatriates
 Assist with getting back deposit
 Assist with cancellation of School



Visa & Immigration Services

- · Visa and Immigration services offered
- Self-acquainted with the updated policies
- English speaking dedicated consultants
- Account Manager and Consultants are capable in handling difficult cases with various situations
- Direct and highly professional communication with the assignee to reduce client's workload
- Very close relationships with local governments
- Immigration Management system keep dates in track on cloud system.

Cooperation with MNCs in China































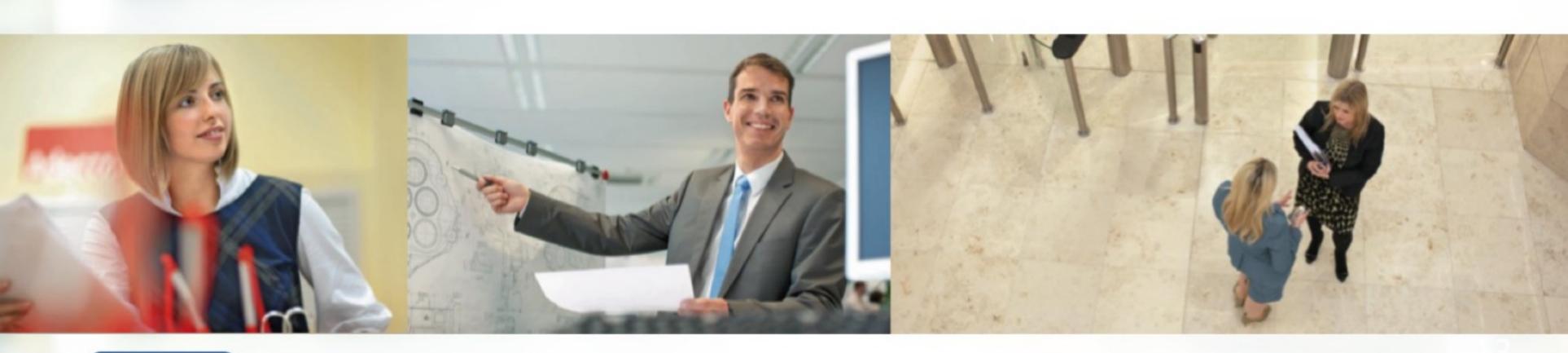






- Provide customized destination solutions
- Reduce the complexity of international relocation
- Enhance client satisfaction level
- ✓ Service by experienced & reliable staff

Our Commitments





Our Advantages

- ✓ Stable service provider and widened coverage in other cities
- ✓ Consultants with years of industry experience
- ✓ Strong real estate background
- ✓ Innovative system with powerful reporting functions
- ✓ Quality assurance and customized service For MNCs





Why Choose CDS



Make Work Easy

Stress Free Relocation Solutions

Integrity, Credibility & Professionalism

Advanced payment for rental & deposit, long working hours, good supporting team, good connection with landlords, suppliers and government. We do all our best to satisfy the need of our clients.

In the past years, we focused on destination service, being able to offer our clients local knowledge and expert advice to avoid potential arguments and financial loses.

Those are the CDS's Values that led our success in the past.

Service Features

- Professional
- High Efficiency
- Responsible
- Good organisation
- More flexible



Customers' Comments

- Professional
- Helpful and always ready to provide help
- Take all expats' requirements into consideration
- Good organization
- Professional service for checking in, negotiation with landlord and checking out
- Highly responsible, including off-time response.
- Quick response time
- Good English speaking skills.
- Efficient and easy to work with.





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Think of 20 what you need.